

## HELPFUL HINTS for selling your home.....

Enhance the value of your home! **MAKE GOOD FIRST IMPRESSIONS BECAUSE THEY DO COUNT! CLEAN & DECLUTTER! LOOK AT YOUR HOME AS IF YOU WANTED TO BUY IT AGAIN.** Wash windows, vacuum, dust, clear off counters, clean appliances, repaint where needed, re-caulk tub & showers. Pack away knick-knacks. Organize closets, dust furnace & water heater, replace furnace filter.

Do everything you can to brighten the interior. Arrange shades, drapes or blinds to give a maximum amount of light. Replace all burned out light bulbs. Replace broken windows. Remove all unnecessary accumulations in attic, stairways, basement and garage. Correct and faulty plumbing or leaky faucets. Minor redecorating is recommended, if needed, such as painting, & rug shampooing. It will create a much more appealing appearance.

Maintain comfortable temperatures in all seasons. Warm in cold weather and moderately cool in hot weather. Turn off TV and music for showings to eliminate any possible distractions.

If you have pets, it's recommended they be kept out of the way or out of the home if possible. Some people are uneasy or allergic to animals and they may detract from the showing.

The grounds should be properly maintained in summer or winter. Have the lawn mowed and raked, shrubs trimmed, driveway and sidewalks swept or shoveled clean and all debris removed from property.

It is best for you not to be present during showings. Let the agent sell your home! Buyers ask many questions and they will be more relaxed to view your home and ask their questions without your presence.

Finally, always be prepared to show your property. We are here to answer any questions that may arise. Thank you for your business and working with us.